



# Solution Design Workshop

Like blueprints for your FlexNet AMI solution deployment



Would you build a house without blueprints? At Sensus, we want to ensure your new FlexNet deployment is fast and seamless. The Solution Design Workshop is designed to identify and explore all opportunities and critical discussions up front so there are no surprises during deployment. The result of the interactive Solution Design Workshop is like a blueprint for your AMI deployment and is highly recommended for all new FlexNet AMI customers.

Led by the experts in our Professional Services team, the Solution Design Workshop is a series of interactive conversations with your key team members to discuss the greatest opportunities for enhancement as a result of deploying the FlexNet solution. Workshop topics focus on the following:

1. AMI Service Deployment
2. AMI Service Maintenance
3. Billing
4. Customer Service

## Solution Design Workshop Benefits





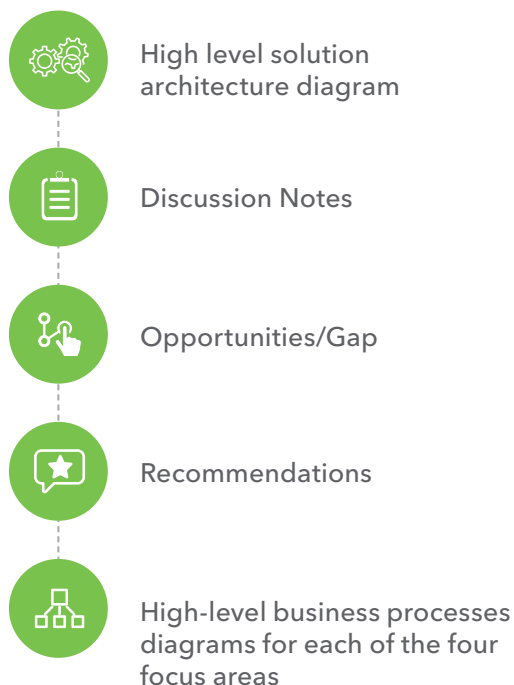
## The goal of the workshop is to identify:

- Systems involved in your business process, and understand data flows and dependencies between systems.
- Successful criteria and exception handling processes.
- Opportunities for process efficiencies with AMI deployment.
- Gaps between current technology and AMI solution.

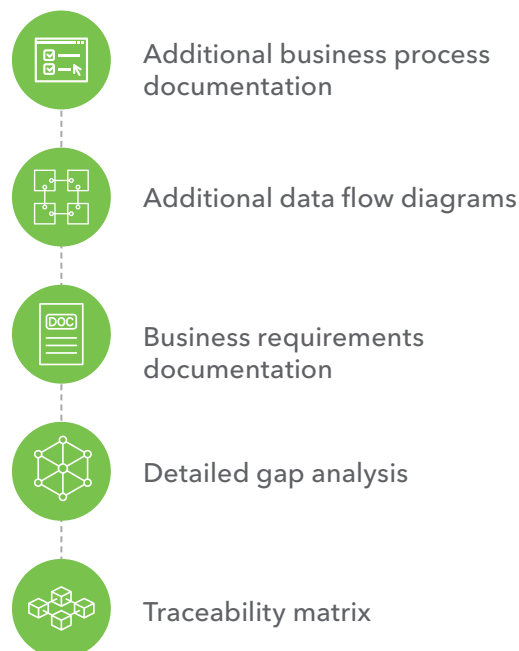
## Workshop Outcomes

Within two weeks after your Solution Design Workshop is completed, Sensus will provide you with the blueprints needed to deploy your FlexNet AMI solution:

### Standard:



### Additional (extra fee):



## Workshop Details

- 1 hour pre-workshop virtual meeting to gather requirements and confirm onsite workshop agenda
- 1-2\* days onsite, in-person workshop held at your facility or location of your choice.
- 10-25\* hours of post-workshop support from a Sensus Solution, Business or Test Architect.

*\*Workshop length and post-workshop support hours are dependent upon the complexity of your AMI deployment including the number of applications and integrations.*



## Recommended Workshop Participants

Prior to the onsite workshop, a detailed agenda will be developed which will include a list of who should participate in each discussion topic.

SENSUS	UTILITY
<p>The Solution Design Workshop sessions will be led by:</p> <ul style="list-style-type: none"><li>• Sensus Business Architect</li><li>• Sensus Solution Architect</li></ul> <p>We may also include the following key stakeholders:</p> <ul style="list-style-type: none"><li>• VAR/Distributor</li><li>• Sensus Project Manager</li><li>• Representatives from 3<sup>rd</sup> parties involved in the deployment process</li></ul>	<p>We recommend you include all stakeholders involved in your AMI deployment including:</p> <ul style="list-style-type: none"><li>• IT Staff</li><li>• Project Managers</li></ul> <p>And employees familiar with:</p> <ul style="list-style-type: none"><li>• Meter shop and deployment</li><li>• Deployment integration</li><li>• Field services</li><li>• AMI operations</li><li>• Revenue protection</li><li>• Customer service</li><li>• Billing</li></ul>