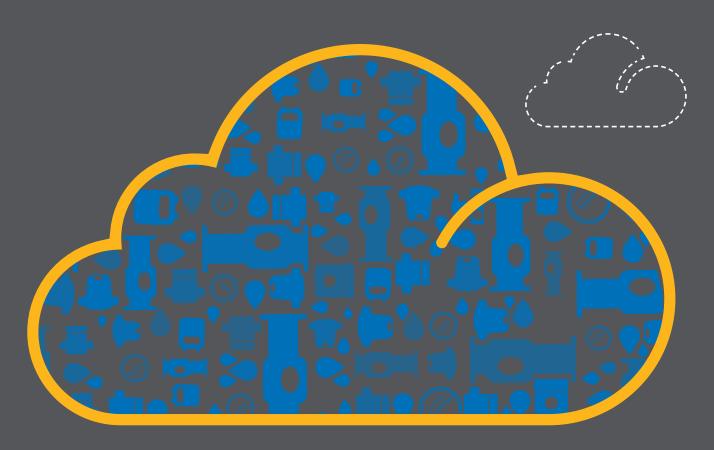


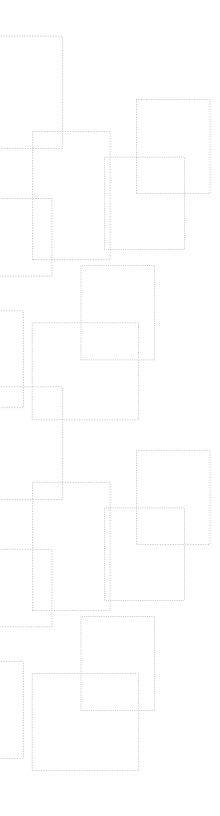
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WITH MANAGED SERVICES









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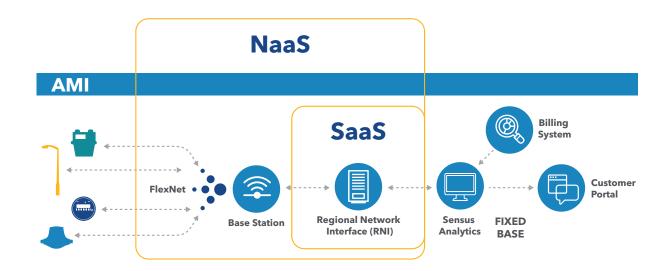
The combination of Network as a Service (NaaS) and Software as a Service (SaaS) Managed Services delivers a cost-effective path to modernizing your operations. Improve efficiency, reliability and service to your customers. Let us do the heavy lifting for you.





Managed Services -Ownership and Responsibility Comparison Matrix

	NaaS	SaaS	Customer Licensed
Financial planning	Predictable OPEX only	CAPEX and OPEX	CAPEX and OPEX
	Annual NaaS fee	Base station investment	
		Budgeting for base station maintenance and upgrades	
		Annual service SaaS fee	
End point ownership, maintenance, updates	Customer	Customer	Customer
End point software and firmware updates	Sensus	Customer	Customer
Base station ownership, maintenance, updates	Sensus	Customer	Customer
FlexNet management, monitoring, optimization and 24x7x365 security	Sensus	Customer	Customer
Head end (RNI) software licensing, ownership, monitoring, maintenance, patches, upgrades and 24x7x365 security	Sensus	Sensus	Customer
Disaster recovery environment	Sensus	Sensus	Customer













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