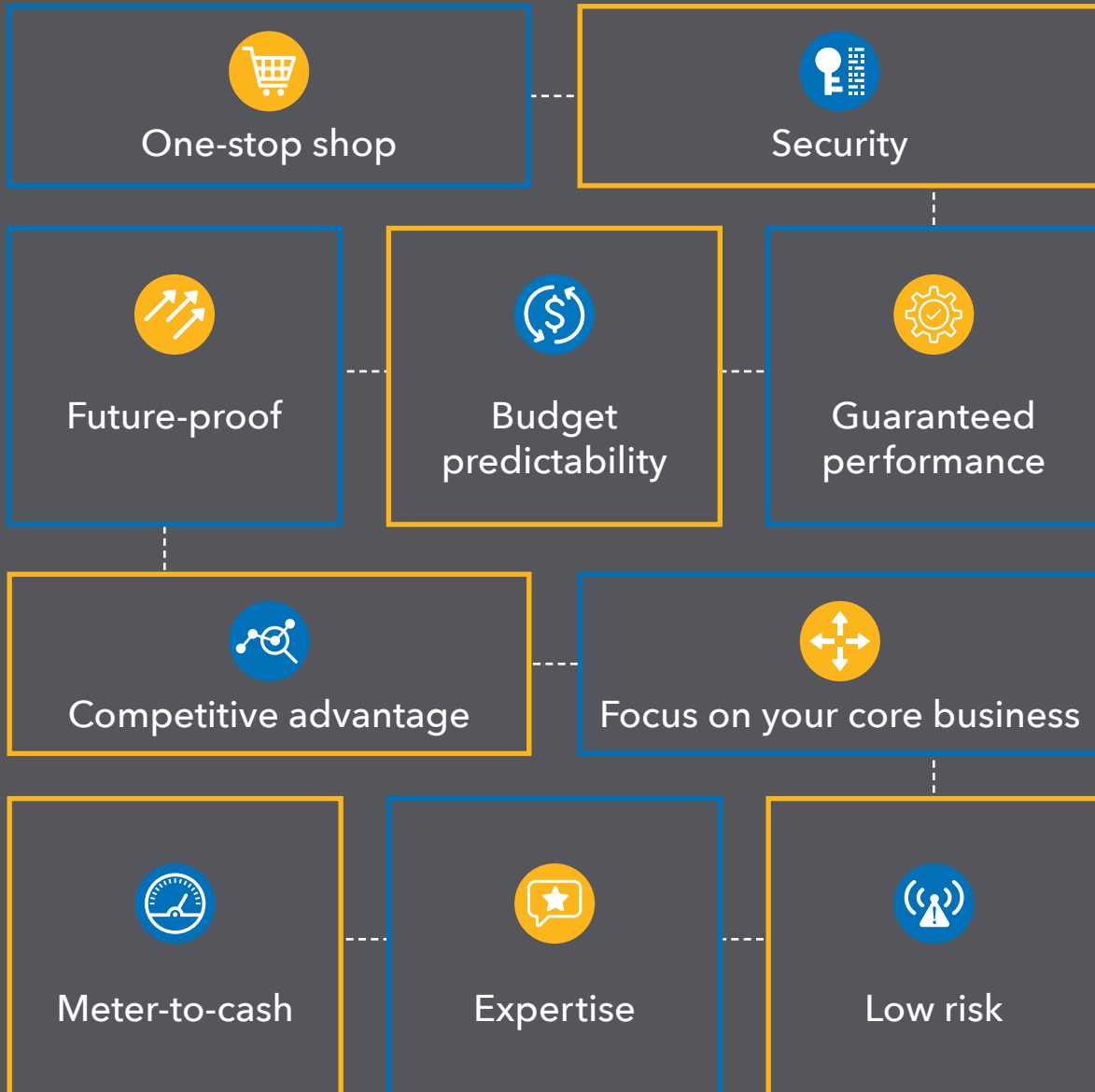


The top 10 reasons

TO CHOOSE SENSUS NETWORK AS A SERVICE (NAAS) AND MAKE AMI EASY





1 ONE-STOP SHOP

As your single provider, our responsibilities are clear. You'll never get the runaround when you want to talk with someone about your AMI. Sensus—and only Sensus—is your all-inclusive partner. And we've got you covered.

2 SECURITY

Sensus is the only AMI solution provider with a private, FCC-licensed RF network. A private, point-to-multipoint network sets the gold standard for resilience and security, providing unparalleled peace of mind for utilities in the fight to combat cyber threats. Rest assured, your network is monitored 24/7 with eyes-on-glass in our world-class NOC, and your data is protected in a Tier-IV-level data center. Sensus performs regular internal and external security audits, holds multiple security certifications and maintains compliance of regulatory requirements. With over-the-air upgradeability, network security and reliability are always ensured.

3 GUARANTEED PERFORMANCE

Network base stations, firmware, the RF spectrum and system health are all managed and maintained around the clock by our Network Operations Center (NOC) engineers. Our experts continuously ensure you have full coverage in your service territory and that the network is operating at peak performance. Thanks to FlexNet, our industry-leading SLAs for guaranteed reads on available meters are extremely competitive.

4 BUDGET PREDICTABILITY

Receive all the benefits of a powerful network without the capital investment. NaaS removes capital expenditures for hardware and software, providing predictable operating costs for easier budgetary planning for the full useful lifecycle of your assets.

5 FUTURE-PROOF

FlexNet is a flexible multi-application network for smart metering (AMI), Distribution Automation, VantagePoint™ Lighting Control, and more. Go beyond metering to true intelligence resource management and monetization of your assets. Scalable and upgradeable, FlexNet can handle ever-increasing volumes of data and support expansion and new applications. You'll never outgrow it.





6

COMPETITIVE ADVANTAGE

With NaaS, all hardware, RNI software, replacement parts and maintenance are the responsibility of Sensus. Our proactive service model includes regularly scheduled maintenance visits and repair service. By always having the latest and greatest technology, your business stays ahead of the curve. Operations improve, and you can be confident knowing you're always in compliance with new regulations or legislation.

7

FOCUS ON YOUR CORE BUSINESS

With NaaS, you receive the benefits of our industry-leading FlexNet network without the day-to-day operational and maintenance challenges that occur with owning and operating a traditional network. You're free to focus on the needs of your customers and can maintain the capacity for innovation. Imagine all the big-picture, industry-wide issues you can tackle: renewable energy projects, customer service, non-revenue water recovery, data analytics projects, smart city/IoT initiatives, conservation programs, and more.

8

LOW RISK

The FlexNet® communication network transmits data at over two times the power of competitive systems that operate in crowded, unpredictable and unlicensed spectrum environments. Our point-to-multipoint network provides a direct connection, eliminating hops. A hop means that the network has to repeat a transmission to get to the intended target. Why hop when you can transmit data faster and more securely using FlexNet technology? With NaaS, our experts are continually improving the network through optimization, tuning, capacity and performance management.

9

EXPERTISE

The overriding premise of NaaS is that our experts monitor, manage, and maintain the network—there's no need to hire and train highly specialized, technical employees. We ensure that you have full coverage in your service territory and that the network is operating at peak performance. Your core business is providing a valuable public service, not managing an RF network. Let our experts handle that for you.

10

METER-TO-CASH

The power of FlexNet coupled with the white-glove managed services from Sensus provide secure and accurate meter-to-cash operations. Our efficient and flexible business processes ensure that reliable meter data is seamlessly integrated with your back-office systems. Enable even more potential with Sensus Analytics, and streamline your billing process, gain insight to correct potential issues before bills are sent, and predict future revenue for upcoming billing cycles.