

Sensus
8601 Six Forks Road, #700
Raleigh, NC 27615

NEWS RELEASE

Contact: Kim Genardo
kim.genardo@sensus.com
+1.919.376.2566

Mark Van Hook
mark@largemouthpr.com
+1.919.459.6481

City of Azusa Looks to the Future with Selection of Sensus AMI Solution *“The Canyon City” seeks to modernize its utility services and operations*

RALEIGH, NC (March 13, 2018) – ([Click to Tweet](#)) – Though situated along the historic Route 66, the [City of Azusa](#), California, views its utility services with an eye toward the future. That’s why the City’s utility, Azusa Light & Water (ALW), is upgrading its infrastructure with the latest smart metering technology.

“Technology is advancing, and we want to make sure we’re taking advantage of the latest innovations to better serve our customers,” said ALW’s Assistant Director of Utilities – Customer Care & Solutions, Cary Kalscheuer.

For years, ALW has consistently delivered reliable electricity and low cost, safe drinking water to its customers. As part of its continued effort to improve essential services, the Utility Board recently approved a contract with [Sensus](#), a Xylem brand, to upgrade ALW’s metering infrastructure with an [Advanced Metering Infrastructure \(AMI\)](#) solution.

ALW provides electric and water services to the City of Azusa, and water to portions of the surrounding cities of Glendora, Covina, West Covina and Irwindale.

The AMI project will include the replacement of about 23,000 water meters and about 16,000 electric meters. ALW will use Sensus [iPERL® water meters](#) and the [FlexNet® communication network](#), an advanced, two-way system offering point-to-multipoint functionality and secure, reliable data transmission.

“The versatility of the FlexNet system was a big differentiator for us, as the network can read both water and electric meters across ALW’s broad service territory,” said Kalscheuer.

“Additionally, the accuracy of the iPERL meters will help us to detect leaks and follow up with customers well before they get a high water bill.”

“We will also be able to monitor irrigation meters remotely for drought compliance, which is important because Southern California is experiencing the second driest year since 1905,” added Kalscheuer. “In fact, the potential for this project to help reduce water usage was one reason the Bureau of Reclamation awarded ALW a \$1 million grant, which will help lower project costs.”

Throughout the AMI vendor selection process, the ALW team was impressed with the level of service and expertise they’ve received from Sensus. “The Sensus team was great and extremely easy to work with,” said Kalscheuer. “Everyone was knowledgeable about the technology and the company stands behind its products. We’re excited about what the future holds as we continue with our deployment.”

The software applications that comprise the AMI solution will be fully managed offsite through [Sensus Managed Services](#). This approach to project deployment reduces operational and maintenance costs and allows the utility to focus on using the applications to better serve customers.

ALW management expects substantial operational benefits and improvements in customer service once the project is completed. The benefits will include faster start or stop for utility service, faster electric and water meter readings and faster power restoration following unplanned outages. Customers will be able to view their energy or water usage online and, because the project will help control utility costs, customers will continue to enjoy low-cost utility services from Azusa Light & Water.

About Sensus

Sensus helps a wide range of public service providers—from utilities to cities to industrial complexes and campuses—do more with their infrastructure to improve quality of life in their communities. We enable our customers to reach farther through the application of technology and data-driven insights that deliver efficiency and responsiveness. We partner with them to anticipate and respond to evolving business needs with innovation in sensing and

communications technologies, data analytics and services. Learn more at [sensus.com](https://www.sensus.com) and follow @SensusGlobal on [Facebook](#), [LinkedIn](#), [Twitter](#) and [Instagram](#).

About Xylem

Xylem (XYL) is a leading global water technology company committed to developing innovative technology solutions to the world's water challenges. The Company's products and services move, treat, analyze, monitor and return water to the environment in public utility, industrial, residential and commercial building services settings. Xylem also provides a leading portfolio of smart metering, network technologies and advanced infrastructure analytics solutions for water, electric and gas utilities. The Company's more than 16,500 employees bring broad applications expertise with a strong focus on identifying comprehensive, sustainable solutions.

Headquartered in Rye Brook, New York with 2017 revenue of \$4.7 billion, Xylem does business in more than 150 countries through a number of market-leading product brands.

The name Xylem is derived from classical Greek and is the tissue that transports water in plants, highlighting the engineering efficiency of our water-centric business by linking it with the best water transportation of all – that which occurs in nature. For more information, please visit us at www.xylem.com.