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NEWS RELEASE

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Sensus, a Xylem brand, and STC Specialized to Deliver Mission Critical Infrastructure to Utilities in Saudi Arabia

FlexNet communications system will drive grid modernisation

RIYADH (December 12, 2017) – Utilities across the Kingdom of Saudi Arabia will benefit from the design and installation of digital meters that provide data delivered on a reliable communications network. The Sensus FlexNet™ communications system will provide a sustainable solution to increase the continuity and security of the Kingdom's energy and water supply.

To make this happen, Sensus, a global leader in smart metering, network communications technologies and data analytics for utilities, has initially partnered with STC Specialized (part of Saudi Telecom Company Group). Together they will provide a secure, spectrum communications network to underpin the Kingdom's plans to implement a smart grid and smart metering strategy as part of its Vision 2030. They'll achieve this through a secure communications system that uses licensed spectrum that supports multiple applications and is flexible for future growth.

The initial partnership, which would provide for the design and installation of smart meters across a reliable, utility-grade IoT communications network, will support operational improvements to the Kingdom's energy and water supply. With more than 40 million smart meter connections already under contract across the globe, Sensus will deploy the FlexNet communications system and securely transmit customer utility data from the meter network. Data collected from these sensors on the network will allow electric, water and gas utilities to improve operational efficiency with controlled access to real-time data.

STC Specialized and Sensus will also collaborate on developing solutions to support Saudi Arabia's smart grid strategy, which would create one of the largest smart grids in the world and transfer expertise to contribute to Saudi Arabia's knowledge economy.

“Together with STC Specialized and our FlexNet solution, we can support utility grid modernisation which will help every household and office better manage their consumption of energy and utilities to operate their electric distribution network more effectively,” said Ian Sykes, Director of Strategic Solutions Customer Team, Middle East at Sensus. “We will support the transformation of the utility-customer ecosystem in the Kingdom through a communications network built for tomorrow’s smart cities.”

A spokesman for STC Specialized said “STC Specialized has entered into this initial partnership with Sensus to bring the leading smart metering communications technology into the Kingdom of Saudi Arabia, which will play a pivotal role in working towards Saudi Arabia Vision 2030 to have three Saudi cities recognised amongst the top-ranked 100 cities in the world.”

About Sensus

Sensus helps water utilities, energy providers and cities do more with their infrastructure to improve the quality of life in their communities. We enable our customers to reach further through the application of technology and data-driven insights that deliver efficiency and responsiveness. We partner with them to anticipate and respond to evolving business needs with innovation in communications technologies, advanced metrology, data analytics and services. Learn more at sensus.com and follow @SensusGlobal on [Facebook](#), [LinkedIn](#) and [Twitter](#).

About Xylem

Xylem (XYL) is a leading global water technology company committed to developing innovative technology solutions to the world’s water challenges. The Company’s products and services move, treat, analyze, monitor and return water to the environment in public utility, industrial, residential and commercial building services, and agricultural settings. With its October 2016 acquisition of Sensus, Xylem added smart metering, network technologies and advanced data analytics to its portfolio of solutions. The Company’s nearly 16,000 employees bring broad applications expertise with a strong focus on identifying comprehensive, sustainable solutions. Headquartered in Rye Brook, New York with 2015 revenue of \$3.7 billion, Xylem does business in more than 150 countries through a number of market-leading product brands. For more information, please visit www.xylem.com.

About STC Specialized

“STC Specialized” was established as “Public Telecom Company” (PTC) in 2002 through a royal decree, to be the first and sole instant communication provider in the Kingdom of Saudi Arabia. STC Specialized has been fully acquired by Saudi Telecom Company (STC) in 2014 and have had a drastic change in its mandate and DNA since then, to be the mission critical arm of STC, serving national security, public safety and business-critical customers. In alignment with the Kingdom 2030 strategy recently declared, STC Specialized have put a detailed strategy to best serve all mission and business critical players in the Saudi market in place.