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## NEWS RELEASE

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### **Sensus Wins Consecutive Awards for Rural Smart Technology Innovation** *Utility executives honor the Sensus AMI solution for the second straight year*

**RALEIGH, N.C.** (December 6, 2017) – ([Click to Tweet](#)) – For the second year in a row, rural cooperative utility leaders honored the [Sensus Advanced Metering Infrastructure \(AMI\) solution](#) from [Sensus](#), a Xylem brand, as the “Best Smart Utility Solution” during the Rural Smart Grid Summit (RSGS).

Powered by the [FlexNet<sup>®</sup> communication network](#), the Sensus AMI solution helps utilities and co-ops build a smarter infrastructure that can support multiple applications. The solution consists of advanced metering for water, electricity, gas and lighting applications, all connected by the FlexNet system.

The network securely transmits and receives data to help utilities and co-ops make better decisions now and in the future. What often begins as smart metering can develop into a more robust grid modernization effort that supports wide-ranging system measurement and control.

“Utilities in rural geographies continue to seek new ways to meet their customers’ needs, often in areas with sparse populations and diverse terrain,” said David Stair, senior director of North America energy sales at Sensus. “Our FlexNet system delivers the connectivity and smart infrastructure these utilities require no matter where their customers are, helping them collect, deliver, manage and analyze data to meet both current and future needs.”

The 2017 RSGS, held at the Saddlebrook Resort & Spa in Tampa, Florida, brought together 40 participating vendors competing in three award categories. Awards were voted on by more than 100 utility executives representing utilities and co-ops across North America.

### **About Sensus**

Sensus helps a wide range of public service providers—from utilities to cities to industrial complexes and campuses—do more with their infrastructure to improve quality of life in their communities. We enable our customers to reach farther through the application of technology and data-driven insights that deliver efficiency and responsiveness. We partner with them to anticipate and respond to evolving business needs with innovation in sensing and communications technologies, data analytics and services. Learn more at [sensus.com](http://sensus.com) and follow @SensusGlobal on [Facebook](#), [LinkedIn](#) and [Twitter](#).

### **About Xylem**

Xylem (XYL) is a leading global water technology company committed to developing innovative technology solutions to the world's water challenges. The Company's products and services move, treat, analyze, monitor and return water to the environment in public utility, industrial, residential and commercial building services, and agricultural settings. With its October 2016 acquisition of Sensus, Xylem added smart metering, network technologies and advanced data analytics to its portfolio of solutions. The Company's nearly 16,000 employees bring broad applications expertise with a strong focus on identifying comprehensive, sustainable solutions. Headquartered in Rye Brook, New York with 2015 revenue of \$3.7 billion, Xylem does business in more than 150 countries through a number of market-leading product brands.

The name Xylem is derived from classical Greek and is the tissue that transports water in plants, highlighting the engineering efficiency of our water-centric business by linking it with the best water transportation of all—that which occurs in nature. For more information, please visit [www.xylem.com](http://www.xylem.com).