

## **ABB and Sensus Partner to Deliver Smart Grid Solutions**

*Agreement will enhance existing product integration success and expand solutions for utility Smart Grid applications*

**Raleigh, North Carolina, March 23, 2010** – ABB, the leading power and automation technology company, and Sensus, the leading provider of innovative technology solutions that enable the conservation of water and energy, have announced a new partnership agreement that will allow the two companies to better collaborate on delivering enhanced Smart Grid solutions to customers.

The move combines ABB's broad expertise in low voltage and medium voltage distribution automation systems and network management solutions with Sensus' market-leading FlexNet™ advanced Smart Grid communication platform and supporting software. These Smart Grid solutions are built upon proven integrations already delivered together by Sensus and ABB. For example, Sensus has already integrated ABB distribution automation devices over a network into ABB Network Manager SCADA and DMS systems.

“ABB is committed to partnering with leading AMI and advanced metering system providers to develop world-class, standards-based Smart Grid solutions,” said Enrique Santacana, president and CEO of ABB in North America. “We are pleased to take our partnership with Sensus to a new level and continue integrating our distribution automation solutions with Sensus' FlexNet technology to make the emerging Smart Grid a reality.”

Utility customers will benefit from a broad set of Smart Grid applications based on the combined strengths of both ABB and Sensus. Such applications include: fault detection, isolation and restoration (FDIR), VoltVar optimization, and the extension of ABB Network Manager SCADA to feeder devices such as advanced sensors.

“Sensus and ABB offer complementary smart grid solutions to electric utilities, enabling customers to benefit from integrated solutions from two powerhouse technology providers,” said Peter Mainz, Sensus president and CEO.

ABB and Sensus have been working together to test and develop smart solutions that address the needs of utilities, both short-term in light of the challenging environmental conditions, and in the long run as utilities experience greater demands for energy and the need for grid modernization.

This partnership was simultaneously announced at DistribuTech, a major annual transmission and distribution conference and exhibition held this year in Tampa, Florida.

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### **About Sensus**

Sensus is the leading provider of innovative technology solutions that enable the conservation of water and energy. Sensus has led the discovery, development, and implementation of technologies

# Press Release



for the energy and water industries for more than a century. Water, gas, and electric utility customers around the world benefit from the company's open, flexible products and solutions to help them optimize their resources – today and tomorrow. Headquartered in Raleigh, N.C., USA, Sensus serves customers from locations throughout the Americas, Europe, Africa and Asia. For more information, visit [www.sensus.com](http://www.sensus.com).

## **About ABB**

ABB ([www.abb.com](http://www.abb.com)) is a leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs about 120,000 people. The company's North American operations, headquartered in Cary, North Carolina, employ about 15,000 people in 20 manufacturing and other major facilities.

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