

## **Sensus Expands into Emerging Latin American Smart Grid Market with Equity Stake in Brazil's CAS Tecnologia**

*Strategic investment in country's top smart grid vendor opens dynamic growth opportunity for Sensus electric and water infrastructure offerings*

**Raleigh, N.C. – (July 30, 2012)** - [Sensus](#), a leading provider of smart grid infrastructure technologies for electric, gas and water utilities, today announced that it has acquired a fifteen percent equity position in Brazilian smart grid vendor [CAS Tecnologia](#) (CAS) and will distribute its market leading Hemera<sup>®</sup> utility data management platform in the global marketplace. Founded in 2000, CAS develops software and hardware for advanced metering infrastructure and distribution automation applications currently serving worldwide commercial and industrial markets.

“This is the latest step in our strategic growth initiative, which is to accelerate our presence in targeted markets, expand our offerings in the smart water network and smart grid markets and accelerate the adoption of our core technologies in one of the fastest growing economies in the world,” said José António Hernandez, Sensus executive vice president. “Given that CAS is the region’s leader for smart grid, AMI and distribution automation technology and that our products are highly complementary, we see tremendous opportunities for both Sensus and CAS in the Americas and worldwide.”

The partnership benefits both companies as it allows CAS to expand into the rapidly growing worldwide electric and water utility markets with Sensus smart endpoints and communications technologies such as the two-way FlexNet<sup>™</sup> wireless network infrastructure. Sensus benefits greatly by closely partnering with Brazil’s smart grid leader and leveraging their communications and software technology platforms.

The CAS Hemera technology platform is a simple and continuous data network monitoring and analysis tool that helps utilities manage complex processes. Harnessing the value delivered by both companies’ technologies will provide cost-effective options to utilities deploying smart grid and smart water networks. CAS has a comprehensive national footprint with installations in 16 of the country’s top 26 power distribution companies.

“Without question, our partnership with Sensus puts us in a unique position to take advantage of quickly developing smart grid and smart water opportunities worldwide,” said Welson Jacometti, President of CAS. “We foresee great potential in markets where Sensus is an established utility solutions leader. Our partnership—by offering communications, metering technologies and business analytics—will improve operational and distribution efficiency for our valued utility customers around the world.”

#### **About Sensus**

Sensus is a leading utility infrastructure company offering smart meters, communication systems, software and services for the electric, gas, and water industries. Sensus technology helps utilities drive operational efficiency and customer engagement with applications that include advanced meter reading, data acquisition, demand response, distribution automation, home area networking and outdoor lighting control. Customers worldwide trust the innovation, quality and reliability of Sensus solutions for the intelligent use and conservation of energy and water. Learn more at [www.sensus.com](http://www.sensus.com). To follow Twitter updates from Sensus, please visit <http://twitter.com/sensusmartgrid>.

#### **About CAS Tecnologia S/A**

CAS applies science and engineering to develop applications that help corporations to promote efficiency, governance and sustainability in energy and the environment, critical IT infrastructure and electronic transactions security. Headquartered in São Paulo, Brazil, CAS serves customers in the Financial, Government, Telecommunications and Utilities markets. Its meter data management platform is used by 16 major utilities for remote reading, billing and field operations automation that benefit energy and water consumers. For more information, visit <http://www.cas-tecnologia.com.br>.

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