

**Sensus Gains Exclusive U.S. License For Innovative Consumer Energy Management Technology from Navetas**

*Non-intrusive load monitoring technology helps utility customers manage consumption of energy*

**Raleigh, N.C. – (April 4, 2012)** - [Sensus](#), a leading provider of smart grid infrastructure technologies for electric, gas and water utilities, today announced an agreement with [Navetas Energy Management](#) to deliver the U.K.-based company's patented energy management software that allows consumers to accurately and intelligently monitor the electricity consumption of discrete devices on their premise.

Utilities deploying the licensed wireless [Sensus FlexNet™ advanced metering infrastructure \(AMI\)](#) system will be able to leverage the Navetas software as an optional service that provides residential and commercial customers with an online portal or mobile app showing precise electricity consumption data from various appliances. The system gives consumers access to detailed information about daily usage patterns and the cost associated with each device, allowing them to manage consumption and save money.

“Many utilities offer online portals that allow customers to see their aggregate electricity consumption,” said Sensus vice president of corporate strategy and business development, Matt Zafuto. “Our technology allows the customer to see disaggregated data such as the electricity consumed by a water heater in the basement or a toaster oven in the kitchen and know how much each device costs them to operate.”

The agreement strengthens the company's global application portfolio as it continues to extend the versatility and flexibility of its open standards-based AMI system platform to customers in the U.S. and beyond. “The game changer,” said Zafuto, “is that utilities will be able to offer this service through the AMI system without their customers having to purchase or install equipment in the premises to gather and present the data.”

Utilities can offer the non-intrusive load monitoring (NILM) technology as an added service to facilitate broader customer engagement, producing an online dashboard with comprehensive energy profile data so that the consumer can make informed decisions on their monthly utility spend.

Navetas was founded in 2008 to productize the load disaggregating concept from the University of Oxford that can uniquely monitor, from a single point, how much energy is being used by different appliances in the home. Navetas has successfully launched the technology in the U.K. and across Europe.

“The pace of change in the global energy market is rapid and this partnership will allow Navetas to develop internationally, specifically in the U.S., and to deliver new and innovative technologies that will address the emerging market dynamics,” said Navetas Energy Management CEO, Chris Saunders. “Participation by a major global player such as Sensus is testament to the value our technology brings to the energy market.”

#### **About Sensus**

Sensus is a leading utility infrastructure company offering smart meters, communication systems, software and services for the electric, gas, and water industries. Sensus technology helps utilities drive operational efficiency and customer engagement with applications that include advanced meter reading, data acquisition, demand response, distribution automation, home area networking and outdoor lighting control. Customers worldwide trust the innovation, quality and reliability of Sensus solutions for the intelligent use and conservation of energy and water. Learn more at [www.sensus.com](http://www.sensus.com). To follow Twitter updates from Sensus, please visit <http://twitter.com/sensusmartgrid>.

#### **About Navetas**

Navetas is a UK-based company that develops innovative technology that empowers individuals, utilities and businesses to make better energy choices and find new ways to reduce and manage energy consumption and minimise their environmental impact. The company’s innovative technology can identify individual appliances and measure their energy consumption, providing rich data to help householders and businesses save money by using electrical appliances more efficiently. For more information, visit [www.navetas.com](http://www.navetas.com)

#### **Contacts**

##### **Sensus**

Linda Palmer  
Manager, Corporate Communications  
(919) 845-4021 or (919) 259-5778 (cell)  
[linda.palmer@sensus.com](mailto:linda.palmer@sensus.com)

##### **The McDonnell Group**

Marc Marton  
Director, Public Relations  
(770) 645-1334  
[marc@themcdonnellgroup.com](mailto:marc@themcdonnellgroup.com)

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