

Bulgarian Telecom Operator M-Tel Brings Sensus FlexNet System to Water, Electricity, Central Heating and Gas Customers

Raleigh, N.C. and Sofia, Bulgaria (June 7, 2010) – Utility customers in Bulgaria should soon be able to monitor and control the consumption of their water, electricity, gas and heat services thanks to the innovative FlexNet™ Advanced Metering Infrastructure (AMI) system from Sensus.

The Sensus FlexNet system has been implemented by telecom operator Mobiltel which, together with Sensus and their representatives for Bulgaria Akwaror Ltd., just launched a pilot project, the results of which will be presented to the various Bulgarian utilities.

Upon implementation, the FlexNet communications system will contribute to the mutual trust between the customers and the utility companies. It allows not only remote measuring, but also control over the entire network. The use of the FlexNet system will raise the transparency of the monthly bills for the end consumers, reduce the chance of mistakes and fraud, and resolve issues with meter access.

Utility company benefits include expense optimization, more efficient network management, 24/7 monitoring, consumption analysis, failure and abuse isolation, and prevention.

The project was unveiled today at a special event in the presence of the Minister of Economy, Energy and Tourism, Traycho Traykov, and the Senior Commercial Officer of the US Embassy in Bulgaria, Scott Pozil.

“Mobiltel is definitely an innovation leader, which responds to the needs of the society. We are now able to offer different advanced solutions for improving and making our everyday lives easier. Such is the solution, which we can provide to all utility companies in the country. It might be the solution to numerous problems, which they are facing at the moment,” said Plamen Petrov, CFO of Mobiltel.

“We applaud Mobiltel’s entrepreneurial spirit in being the first telecom company in Europe to implement the FlexNet technology,” said Bill Yeates, executive vice president for Sensus.

"Mobiltel's network will allow Bulgarian utilities to build out smart grid infrastructure quickly using the FlexNet network communication architecture.

The Sensus FlexNet system is a world leading integrated smart meter and grid network technology with over seven million endpoints installed in North America.

After the project is successfully implemented, the end-customers could benefit from the service individually with no necessary installation of devices all over the building they live in. Customers will have the ability to order the installation of new devices and view their current consumption and potential expenses through a web portal. They will also have the potential of calculating the approximate amount of their upcoming monthly bill.

About Sensus

Sensus leads in innovative and evolving technology solutions that enable intelligent use and conservation of critical energy and water resources. Sensus has led the discovery, development, and implementation of technologies for the energy and water industries for more than a century. Water, gas, and electric utility customers around the world benefit from the company's open, flexible products and solutions to help them optimize their resources – today and tomorrow. Headquartered in Raleigh, N.C., USA, Sensus serves customers from locations throughout the Americas, Europe, Africa and Asia. For more information, visit www.sensus.com.

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