



Press Release



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Sensus Brings FlexNet™ Smart Grid Technology to Distribution Automation *Telemetric distribution automation products successfully integrate with FlexNet smart grid communications network*

Raleigh, N.C. (March 23, 2010) – Sensus announces the successful integration of distribution automation equipment from Telemetric™ with the industry-leading Sensus FlexNet™ smart grid communication technology. This compatibility enables Sensus to expand its reach across multiple networks, making its smart grid solution even more robust to benefit the utility engineer community and current FlexNet customers interested in expanding to distribution automation applications.

Upon completion of a series of successful trials, Sensus confirmed that the Telemetric Remote Telemetry Module II (RTMII) is the first distribution automation hardware to communicate over the Sensus FlexNet network with two-way, real-time information. The RTMII provides utility engineers a cost-effective communication solution for remote monitoring and control of Intelligent Electronic Devices (IEDs) over the private, licensed FlexNet network as well as GSM and CDMA cellular data networks.

“According to the 2010 North American Utility Smart Grid Deployment Survey, 77 percent of North American utilities polled ranked distribution automation as a top smart grid application,” said Tom Loutzenheiser, vice president of distribution automation for Sensus. “We have a solid reputation and a proven track record of reliable distribution automation solutions. As we integrate Telemetric hardware with the power and flexibility of Sensus’ FlexNet communications, we will continue to provide utilities proven smart grid solutions with an unprecedented range of distribution automation and asset management capabilities.”

For most organizations, distribution systems consist of diverse equipment and legacy systems acquired over many years. FlexNet seamlessly integrates communications with existing equipment via Telemetric distribution automation hardware, offering electric utilities and existing FlexNet customers significant flexibility with a proven, reliable smart grid solution.

The Telemetric RTMII by Sensus is fully compatible with the Sensus PowerVista™ software applications for managing communications, equipment and system users. Sensus FlexNet is an AMI communications system and is the only solution to offer primary-use, FCC licensed spectrum. The simple, reliable and flexible network is designed to support distribution automation and other smart grid applications and increase meter reading efficiency, reduce overhead costs, and enhance customer service.

Sensus acquired Telemetric Corporation in July 2009 as part of its Conservation Solutions business unit, which provides Advanced Metering Infrastructure (AMI) and smart grid solutions to electric, water and gas utilities. For more information about the Telemetric RTMII, visit www.telemetric.net. For more information about FlexNet, visit www.sensus.com/flexnet.

About Sensus

Sensus creates innovative technology solutions that enable the conservation of water and energy. Sensus has led the discovery, development, and implementation of technologies for the energy and water industries for more than a century. Water, gas, and electric utility customers around the world benefit from the company's open, flexible products and solutions to help them optimize their resources – today and tomorrow. Headquartered in Raleigh, N.C., USA, Sensus serves customers from locations throughout the Americas, Europe, Africa and Asia. For more information, visit www.sensus.com.

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