# Press Release



#### FOR IMMEDIATE RELEASE

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### Sensus Selected by Oakville Hydro to Provide Smart Grid Solution

The Sensus FlexNet solution features a reliable two-way AMI fixed network

Raleigh, NC (September 1, 2009) – The Oakville Hydro Corporation has selected Sensus, a leader in data collection and metering solutions for water, gas, and electric utilities, to power the next major milestone in the utility's Advanced Metering Infrastructure (AMI) initiative. Beginning in September the utility will deploy the Sensus **FlexNet**<sup>TM</sup> solution—a single-tier AMI system that provides reliable and flexible AMI fixed network service. The smart grid solution includes a dedicated, FCC licensed and protected communications network, with up to two watts of transmission power.

The Sensus **FlexNet** product suite offers dependable, mission-critical performance, combined with ANSI compliant metering, IP-based wide area communications, open standards home area networking, advanced smart grid products, and IP-based information systems.

"The minimal infrastructure of the Sensus solution helped us further our conservation efforts. We know our customers are doing all they can to use our resources responsibly, and we wanted to do the same from the delivery and provider prospective," said Bob Myers, Director, Energy Services for Oakville Hydro Corporation. Oakville officials say that the **FlexNet** solution helped them meet their goal to minimize the AMI systems' infrastructure and risk, without sacrificing service to the 54,000 endpoints located in Oakville's dense urban environment.

"Delivering the foundation of Smart Grid capabilities to Oakville Hydro reflects our commitment to be a leader in AMI and Smart Grid solutions, said Bill Yeates, Executive Vice President, Conservation Solutions, at Sensus. "We are confident that this recent deployment will be instrumental in helping our customer to create an efficient Smart Grid system throughout the Province of Ontario," he added.

The **FlexNet** solution helps utilities communicate with a complete range of endpoint devices—including smart meters, intelligent home devices, and distribution automation equipment in any mix of rural and urban terrain.

"We are confident that FlexNet will be the foundation for Oakville's evolution to a full Smart Grid operation as we experience the growth that is anticipated in our service territory," added Everett Chubbs, Director of Information Technology for Oakville.

Oakville Hydro Corporation is part of the London Hydro Consortium Project which recently selected the Sensus FlexNet solution for 1.2 million of the overall 1.8 million meters affected by the project. The Ontario utility, under its Energy Conservation Program, has been installing smart meters on all new home construction for the past five years, which puts it in the forefront of energy conservation initiatives.

#### **About Sensus**

Sensus is a time-tested technology and communications company providing data collection and metering solutions for water, gas and electric utilities around the world. Sensus is a transforming force for the utilities of tomorrow through its ability to help customers optimize resources, as well as to meet conservation and customer service objectives Sensus customers rely on the Company for expert, reliable service in order to meet challenges and exceed goals. For more information, visit www.sensus.com.

#### **About Oakville Hydro Corporation**

Oakville Hydro Corporation is a recognized leader in the Electricity Distribution, Energy Services and Communications sectors. It serves the electrical energy and communications needs of residential, commercial and industrial customers in one of the most desirable communities in Canada through its three integrated divisions: Oakville Hydro Electricity Distribution Inc., Oakville Hydro Energy Services Inc. and Blink Communications Inc. For more information visit www.oakvillehydro.com.

## About FlexNet<sup>™</sup>

**FlexNet** provides the utility industry's most reliable and flexible two-way AMI fixed network. Utility customers benefit from the dependable, mission-critical performance of a dedicated, primary-use, FCC licensed and protected communications network combined with ANSI compliant metering, IP-based wide area communications, open standards home area networking, advanced smart grid products, and IP-based information systems. Sensus delivers timely and accurate AMI communications through crystal-clear and massively redundant RF data paths with double the RF power of competing systems. This empowers utilities to communicate with a complete range of endpoint devices including smart water, gas and electric meters, intelligent home devices, and distribution automation equipment in any mix of rural and urban terrain. Forward-thinking utilities confidently choose **FlexNet** to provide a single-technology solution that reduces cost, mitigates technology risk, enables pricing flexibility and demand response, and improves operational efficiency.

FlexNet™ is a trademark of Sensus.

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